

Early bird  
rate until  
24/02/2014

# Training Programme Contracting for better public transport

Munich, 9-11 April 2014

*With the kind support of MVV - Münchner Verkehrs- und Tarifverbund*

- ✓ LEARN from skillfull trainers
- ✓ SHARE your knowledge and experience with other participants
- ✓ DISCUSS real life examples and lessons learnt from different models of organisation
- ✓ CHALLENGE your thinking on the way to organise public transport services

## → Target audience

- Managers involved or to be involved in tendering and contracting procedures  
NB: Only participants demonstrating **fluency in English** will be accepted. Phone interviews will be conducted if necessary.

## → Trainers

- Top level experts in the field of institutional reforms, competitive tendering and contracting

## → Methodology

- Interactive plenary sessions with introduction by the course leader, presentation by the trainer and open discussion with participants followed by workshops to share experience in smaller groups.

"This training provides the opportunity for participants to get a broad knowledge on up-to-date practices in public transport contracting and relationship between authority and operator. The way the training is organised allows them to challenge their thinking on the way to organise public transport services. Legal and abstract issues are mixed with numerous real-world examples, making a bridge between theory and practice. Participants learn from the trainers but also from discussing with each other and it is always a great pleasure to see those animated discussions appear between participants."

*Didier van de Velde, inno-V, The Netherlands*



## Objectives

- ◆ Present basic definitions related to the institutional and regulatory framework of PT;
- ◆ Present and compare the 4 main models of organisation: Direct awarding, deregulation, route tendering and network tendering including the roles and competences of various actors, risks and responsibilities sharing between authority and operator, quality incentives in contracts, etc.;
- ◆ Discuss lessons learnt from these models of organisation: success factors and limitations;
- ◆ Have a better understanding of the implementation of Regulation 1370/2007 on public passenger transport services by rail and by road.



Training tomorrow's leaders



➔ Synoptic programme (full programme with session descriptions on UITP website)

	Wednesday, 9 April	Thursday, 10 April	Friday, 11 April	
9:00	Arrival of participants in Munich	<b>Session 1. EU affairs: Focus on Regulation 1370/2007</b>	<b>Session 4. The route tendering model</b>	
9:30				
10:00			Coffee break	
10:30				
11:00		Coffee break	<b>Session 5. The network tendering model</b>	
11:30	<b>Official opening - Introduction and get to know each other</b>	<b>Session 2. Direct Award</b>		
12:00				
12:30	Welcome Lunch	Lunch break	Lunch break	
13:00				
13:30	<b>Session 1. General introduction (incl.coffee break)</b> <ul style="list-style-type: none"> <li>▪ Overview of organisational forms in (local) public transport</li> <li>▪ Allocation of decision-making between actors</li> <li>▪ Understand the shape competition can take and the role it can play</li> <li>▪ Overview of main contracting issues</li> <li>▪ Position your own organisational form in relation to others</li> </ul>	<b>Workshop</b>	<b>Workshop (incl. coffee break)</b>	
14:00				
14:30				
15:00			Coffee break	Plenary discussion
15:30				
16:00			Coffee break	Conclusions & Evaluation of the training
16:30				
17:00	<b>Session 3. Deregulation</b>	End of the programme		
17:30				
18:00	End of day 1	End of day 2		
Evening	Welcome reception	Dinner		

NB: UITP reserves the right to make amendments to the programme or any relating activity at its discretion

➔ Participation fees

	Until 24/02/2014	After 24/02/2014
<b>Member</b>	<b>EUR 1090</b>	EUR 1260
<b>Non member</b>	<b>EUR 1630</b>	EUR 1870

19% German VAT not included<sup>1</sup>

Participation fees include:

- Training instruction
- Meals and coffee breaks as stated in the programme
- All training documents:
  - *Before the training:* UITP training supporting material
  - *On the spot:* a binder including the trainers' presentations
  - *After the training programme:* Access to all training material on UITP's electronic library - MOBI+

<sup>1</sup> Please note that all rates quoted are exclusive of VAT at a rate of 19% which is the prevailing rate in Germany at the time of going to print.

Full programme and on-line registration\* on:

**[www.uitp.org](http://www.uitp.org)**

\* limited to 25 participants to maximise the learning experience and interaction during the programme - "First come, first served"

For more information, please contact Sarah FOULON at **[sarah.foulon@uitp.org](mailto:sarah.foulon@uitp.org)**